



Workers' Compensation

Colorado

Diversify your book,
improve retention

WARNER 
Pacific



Put our
**workers'
comp
expertise**
to work for you.

Who Needs Workers' Compensation?

■ Virtually everyone!

Whether they are full-time, part-time, seasonal or temporary employees, or 1099 independent contractors, most workers must be covered by workers' compensation insurance. It's the law.



Grow Your Income With Workers' Comp

Selling workers' comp can add another significant revenue stream to your bottom line.



Enjoy our
team's dedicated
support, at
no charge.

Workers' compensation benefits workers — and your business

Expand, diversify and retain your clients

Adding coverage options to your book of business is a win-win. Your clients get more of the insurance they need through one expert resource — you. And you have the opportunity to find new prospects and earn more of your clients' business.

Here's another benefit to selling workers' comp: Statistics show that brokers who offer this coverage enjoy dramatically higher book retention.

We're here to help you grow your existing accounts, secure new clients and increase revenue — now and over time. We can even help you cross-sell — not just workers' comp, but BOP, medical and ancillary lines of coverage.

The Warner Pacific Advantage

During our 37-year history as a top-producing General Agency, Warner Pacific has earned the trust of thousands of brokers.

You work hard to earn your clients' business, and we work hard to earn yours. That means giving you innovative tools and technology, ongoing education and training, and strong back-office support.

In an ever-changing world of insurance — especially workers' compensation — it's important to have a trusted partner on your side. Let us help you navigate the details of coverage, regulations, licensing, early claim intervention, return-to-work programs and more.



We'll help you with:

- Training
- Prequalifying clients
- Market placement
- Getting aggressively negotiated rates
- Team conferencing
- Processing bind orders
- Issuing binders and certifications
- Handling invoice and collection issues
- Processing cancellations and reinstatements
- Processing endorsements
- Processing final audits
- Renewing policies
- Shopping when needed

You'll also get:

- Competitive rates
- Flexible payment options
- Pay-as-you-go payroll reporting options
- Loss control training and services
- Expert claims handling
- In-house servicing

A smiling female veterinarian with dark hair, wearing blue scrubs and a purple stethoscope, is holding a small, fluffy white dog. The dog is sitting on a dark surface and has its tongue out. The background is a bright blue gradient. There are decorative square icons: a yellow one and a light blue one in the top right, and a dark blue one and a teal one in the bottom left.

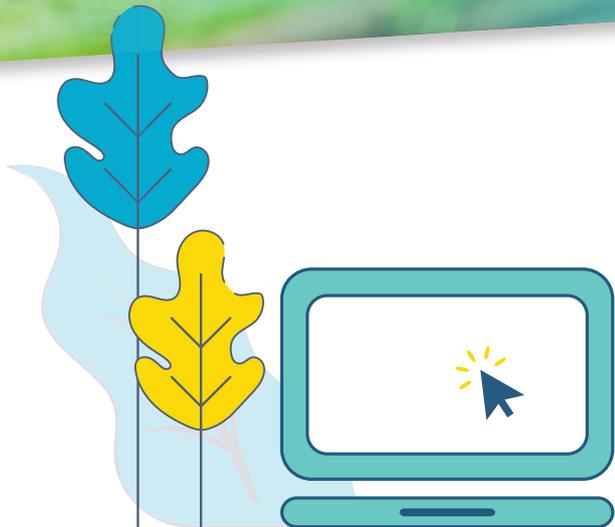
**Let's build
your business —
together.**



Warner Pacific
is always rolling out
new tech
enhancements,
just for you.

Submit With a Click

We've enhanced our tech
with QuickSubmit.



An online alternative to ACORD

Warner Pacific's Workers' Comp QuickSubmit tool makes submissions quicker and more accurate. This dynamic online tool requires less information, finds class codes easily and tailors questions based on your input.

Even better, it allows you to get instant quotes from one of our workers' comp carrier partners, EMPLOYERS Compensation.*

Simply go to the Broker Dashboard to complete and submit your request. Then, we'll review it and contact you if any additional information is needed. Once the form is scrubbed, our team will begin the submission process.

You'll get confirmation of a submission within 24 hours of your request. For cases that don't qualify for an instant quote, you can see the real-time status of your submission.

Still prefer standard submissions?

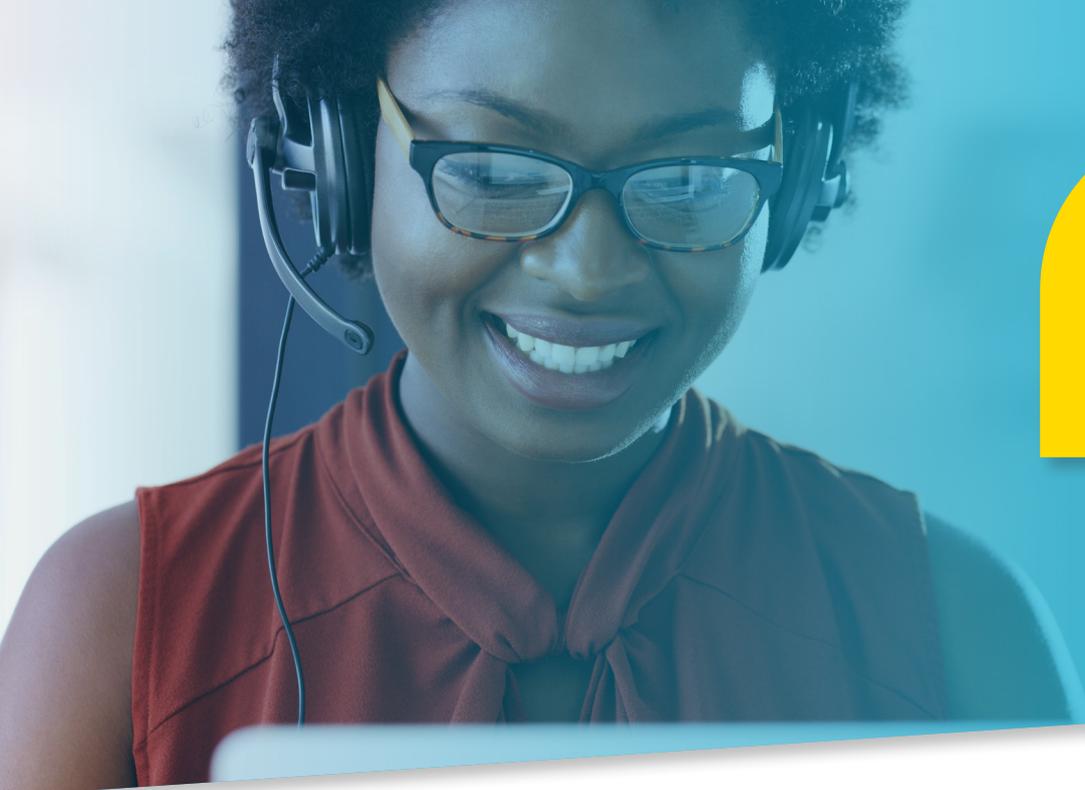
You can email your standard submissions directly to your Account Executive:

WorkersComp@warnerpacific.com.

As always, we'll assist you or your client in completing the application, as well as obtaining any other submission requirements specific to your client and the carriers we approach.

Carriers we offer and their submission requirements:	ACORD 130 Application	Supplemental Application	Loss Runs (90 Days Valued)	Can Submit/Block the Market	BOP/Package
AmTrust	X	X	4 years	110 days out	
Atlas	X	X	4 years	90 days out	
BHHC	X	Preferred	4 years	90 days out	
Chubb	X	Preferred	4 years	90 days out	X
CompWest	X	Preferred	4 years	120 days out	
EMPLOYERS Compensation	X	Preferred	4 years or No Loss letter (< 25K and no losses)	120 days out	
Liberty Mutual	X	Preferred	4 years	90 days out	X
PIE Insurance	X	Preferred	3 years	120 days out	
Republic Indemnity	X	X	4 years	90 days out	
The Hartford	X	Preferred	4 years	120 days out	X
Travelers	X	Preferred	4 years	90 days out	X

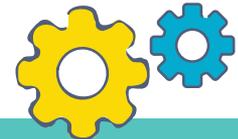
*Exceptions apply. Contact your Workers' Comp Sales Executive for details.



Our focus is
your
success.



Your Dedicated Workers' Compensation Team



Warner Pacific is your expert resource

The licensed professionals on your dedicated Workers' Compensation Team are your behind-the-scenes partners, offering you the efficiency and administrative support you need to do what you do best — gain sales and build those important client relationships.

The tools, information and people you can count on are just a click or phone call away — all at no cost to you.



Offer your clients the protection of a **Business Owner Policy.**

BOP Made Easy

CHUBB®



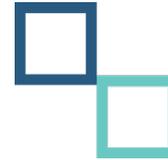
Two submissions, one place

In addition to workers' compensation, you can also quote Business Owner Policies (BOP) through Warner Pacific.* Two policies, one place.

Submit your BOP applications through Warner Pacific today. Simply call your Workers' Comp Account Executive at **(800) 801-2300** or email **WorkersComp@warnerpacific.com**.

*Only brokers with a Property & Casualty license can quote this coverage.

Warner Pacific's workers' compensation carrier partners



CHUBB®

CompWest
Part of the AF Group

EMPLOYERS®



**Republic
Indemnity**®



TRAVELERS 

**Partner with us by
calling (800) 801-2300.**



WARNER *Pacific*

(800) 801-2300

warnerpacific.com

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Colorado Office

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