

Boost your earnings for 2021!

Earn extra cash for selling Anthem Individual/Family Medical Plans!



With our 2021 Individual Medical sales bonus, there is potential to earn up to \$40 per member in addition to the Special Limited Duration Compensation. Bonus program is for the entire year of 2021!

Here's how you can earn extra cash

Keep these program terms in mind:

- Sell NEW medical members all year long (2021)
- Sell 25-99 members to earn \$25 per member
- Sell 100+ to earn \$40 per member
- Members in a family must have the same effective date to qualify for bonus**
- On and Off Exchange (Marketplace) Medical Sales

*Sell NEW members during Open Enrollment and Special Enrollments - minimum 25 members to earn \$25 or \$40 per member (One-time bonus per member, not recurring monthly)

**For example, a member enrolls effective Jan. 1, 2021, then adds members Feb. 1, 2021, the additional members will not earn bonus

We're cheering from the stands

Your scoring average will pay off. Sell more, earn more — start today! If you have any questions, call Agent Support at 800-678-4466 for more information.

Check out the details

Here's the information every top player should know about this program:

- Bonus is for NEW medical sales with 2021 effective dates
- Anthem Grandfathered members moving to Affordable Care Act plans are not eligible
- To be considered NEW, member may not have prior IFP* w/Anthem within 90 days of effective date
- Final determination of bonus amounts or payments rests solely with Anthem
- General Agents or National Brokers not eligible
- Bonus doesn't apply to change of coverage, Agent of Record changes, book of business transfers, etc.
- Bonus payouts will be reviewed twice for 2021 at six months and twelve months.
- Payouts will be made approximately on the Sept. 31, 2021 (6 month) and March 31, 2022 (12 month) statements**
- Anthem may report bonus compensation, as permitted by law

*IFP = Individual Family Plans

**Scheduled payout dates is not a guarantee of payment and dates may differ based on calculation and review time.

